



Aspinal House
Walker Road
Walker Office Park
Guide Blackburn
Lancashire BB1 2JZ
Tel: 01254 506300
Fax: 01254 506301

www.neales-waste.co.uk

Graeme Coope

Neales Waste Management Ltd

Judith worked with Neales for a number of months on bid preparation and delivery. She helped to develop the contract solution and was able to pull together a high quality and well-presented set of documents in a short timescale, not an easy task due to the many and diverse sources of information.

Judith's approach to leading the team was effective and produced the desired results, as she not only directed and collated the inputs and brought together a diverse group of advisors and operational staff as a bid delivery team but also joined in, in contributing to the input herself, and was accepted as part of Neales on an interim basis.

For an organisation without a team of experienced people dedicated to bid preparation and delivery, Judith's extensive experience and knowledge of the waste industry and the bidding process enabled us to provide a commercial solution that suited the client's requirements and she was able to adapt Neales operational information into a professional bid that was delivered in a cohesive and timely manner. Under Judith's guidance we were able to produce a high quality bid that could compete with organisations who have dedicate and experienced resource for bid preparation and delivery.

We would not hesitate to recommend Judith and we look forward to working with her again on specific projects where we can benefit from her knowledge, experience and professionalism.



Certificate No. FS 27183 Certificate No. EMS 70101



REGISTERED IN ENGLAND No. 2646317
Registered Office: Aspinal House, Walker Road, Walker Office Park, Guide, Blackburn BB1 2JZ